

# Snowflake Intelligence Accelerator Program

Get quick insights from your data through AI

As a **Snowflake recommended launch partner**, Altis helps unlock the power of Snowflake Intelligence with a compact program that plugs intelligent AI directly into the Snowflake models and security you already trust.

This program allows you to observe the tool's performance in practice and generate clear guidance and standards for scaling effectively across the organisation.

Over a 3–4 week period, Altis partners with your key stakeholders to embed Snowflake Intelligence into your chosen business process using live, governed data.

Choose **one business process** where speed to insight matters. Examples include:

- Leadership performance reporting.
- Operational performance.
- Customer experience.
- Support or service analysis.
- Finance or commercial reporting.

Once implemented, we equip your team with practical training to ensure they can confidently and effectively use the solution.

## Who this is for

This offer is a good fit if:

- Your core reporting already runs on Snowflake.
- Teams are experimenting with AI tools, but there is no clear, safe pattern for how AI should reach enterprise data.

- You want a practical first step that reduces risk and shows value, not a twelve-month AI program.
- You are a CIO, CDO or Head of Data in an Australian or New Zealand organisation.

## What you get

By the end of the program, you can expect:

- **One real use case in production** – Staff in one business area can ask plain English questions in Snowflake Intelligence and see answers that line up with your existing reports.
- **Safe use of AI on governed data** – We connect Snowflake Intelligence to the Snowflake data you already trust, ensuring safe, secure, context-aware AI responses.
- **Agreement on definitions and scope** – We work with stakeholders to agree key metrics, terms and synonyms for the chosen process, and capture them for reuse.
- **Trained early adopters** – Up to 10 people in the chosen business area receive hands-on training using relevant, everyday questions, rather than a generic demo.
- **Short term support and a roadmap** – We stay close while the use case is adopted, then run a review to explore what worked effectively, and where to take Snowflake Intelligence next.

All of this is delivered in a compact pattern, so the complexity sits with us, not your team.

See your business differently™

## How it works

We keep the delivery simple for you in three key steps:

### 1. Clarify and design

We start with the foundations you already have.

- Run a focused workshop to choose the first business process and agree the questions that matter.
- Confirm which existing Snowflake reports and models we will build on.
- Ensure that the models, metadata and security behind those reports are suitable for a Snowflake Intelligence use case.

Outcome: one clearly scoped use case that is realistic for AI and aligned with your existing reporting.

### 2. Configure and prove

We connect Snowflake Intelligence to your governed data and make sure it works on real questions.

- Configure Snowflake Intelligence to read from the chosen Snowflake tables or views.
- Validate your existing roles, row level and column level security.
- Test with real questions from your stakeholders and compare answers to your current reports.
- Tune prompts and semantics until the results match what your teams expect.

Outcome: a working Snowflake Intelligence experience for one business process powered by the platform and data you already trust.

### 3. Enable and review

We make sure people know how to use it and you know what to do next.

- Run a live remote training session for up to 10 users in the chosen business area.
- Provide a simple “when to use this, when not to” guide so people understand where Snowflake Intelligence fits alongside reports and dashboards.
- Offer a short period of hypercare, where we are on standby to support questions and minor tweaks as people start using the solution.
- Run a post-implementation review to capture feedback, confirm satisfaction and agree on the next Snowflake Intelligence use cases.

Outcome: one safe, working pattern for using AI on Snowflake data and a clear view of where to extend it.

## Why now

Staff are already using AI tools for work. Waiting does not pause the risk.

This program gives you:

- A concrete, safe first step with Snowflake Intelligence.
- A proven use case you can take to executives and your board that is grounded in the data and governance you already trust.
- A starting pattern you can refine and repeat, instead of one more standalone experiment.

© Altis Consulting Pty. Ltd.

**Ready to see if you are more AI ready than you think?**

Contact us to discuss your first Snowflake Intelligence use case.